



## **Clear2there Expands Distribution Deal With Jenne Distributors, Inc.**

*National Distributor will offer Clear2there video surveillance products and Viewbiquity M2M solutions to business customers*

**Oklahoma City, OK April 4, 2011**—Clear2there Inc, (C2T), a leading provider of advanced video surveillance and M2M solutions for service providers and enterprises, has expanded its distribution agreement with Jenne Distributors, Inc, a leading value-added distributor of business telephony, data, audio and video conferencing and security products to resellers throughout the United States. As part of the new arrangement, Jenne will now offer Clear2there's Series 1000 DVRs, as well as Viewbiquity's M2M (Machine-to-Machine) solutions to its customers. C2T's series 1000 solutions complements the company's comprehensive line of video systems that address small businesses and enterprise customers. C2T product portfolio includes both IP and analog technology, as well as a diverse line of cameras, DVRs, NVRs, and related products.

Viewbiquity's advanced M2M solutions enable businesses to connect and manage multiple business processes through a single interface. Through this capability, customers can oversee a number of processes, including point-of-sale (POS), energy management, transportation, IT infrastructure, security, communications, human resources, and property management. Viewbiquity technologies allow customers to significantly increase efficiency while dramatically reducing operating costs.

"We are excited and proud to grow our relationship with Jenne," said Greg Mantia, chief executive officer for Clear2there. "The company is renowned for its commitment to customer service, and has an extensive reach into resellers and value added resellers (VARs). Jenne gives us an expansive and efficient network to deliver next-generation surveillance and M2M technologies that have a profound impact on business operations."

"Clear2there offers a very compelling product portfolio that will help our customers improve productivity and efficiency, as well as integrate many exciting new capabilities like M2M functionalities into video surveillance and other monitoring devices," said Vince Piccolomini, VP of Strategic Business Development, Jenne Distributors, Inc. "We see our partnership with

Clear2there as an essential part of our growth strategy to deliver new and exciting services and technologies to our customers.”

**About Clear2there:** Clear2there is an innovative, full-service provider of feature-rich video surveillance, communications, and M2M solutions for businesses. Based in Oklahoma City, Clear2there works with national distribution partners, and offers a team of dedicated support staff to assist in all phases of implementation. For additional information, visit [www.clear2there.com](http://www.clear2there.com).

**About Jenne:** Jenne Inc., headquartered in Avon, Ohio, is a leading value-added distributor of business telephony, data, audio and video conferencing, and security technology products, including equipment and software for the Enterprise and SMB markets. Since the company’s founding in 1986, Jenne is committed to providing dealers, resellers and installers with a broad product selection, competitive pricing, on-time accurate delivery, outstanding technical support plus ongoing sales and technical training at our own Jenne University. Jenne’s strategic alliances insure its continuing ability to meet the resellers’ growing needs. More than 150 major manufacturers partner with Jenne including

Aastra, Adtran, Bogen, Clear2There, ClearOne, Extreme Network, GN Netcom, ICC, ITT/Cortelco, Lifesize, Panasonic, Plantronics, Valcom, Avaya, and Verint. Jenne is dedicated to tracking emerging technologies, offering fresh solutions, new equipment and related applications, accredited training and certification to better serve dealers and resellers. For additional information, visit [www.jenne.com](http://www.jenne.com).

**About Viewbiquity:** Headquartered in Deerfield Beach, Florida, Viewbiquity is a leading provider of Machine-to-Machine (M2M) solutions for enterprises, government agencies and not-for-profit organizations. The company is privately held, and serves customers throughout North America, Europe and Asia through a distribution network that includes service providers and integrators. To learn more, visit [www.viewbiquity.com](http://www.viewbiquity.com).

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